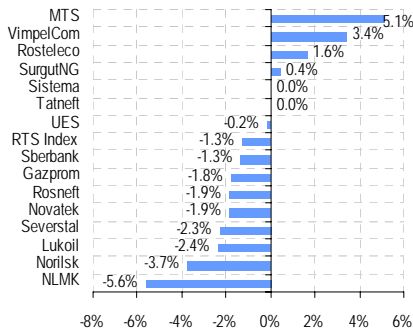
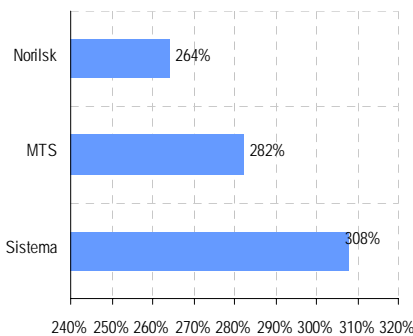


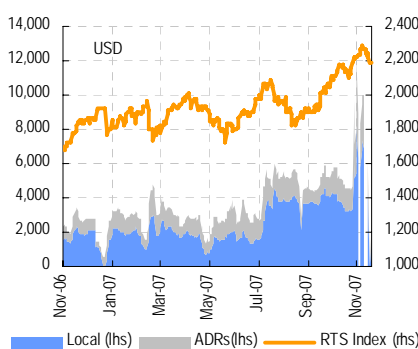
Blue chips: advancers and decliners



Volume monitor: daily/3M avg. volume



RTS index and weekly trading volumes



Upcoming events

20 Nov	MTS 3Q07 US GAAP results
mid Nov	TGK-2 2006 IFRS
mid Nov	TGK-7 2006 IFRS
mid Nov	Seventh Continent 3Q07 IFRS results
29 Nov	Comstar 3Q07 US GAAP results
29 Nov	VimpelCom 3Q07US GAAP results
end Nov	Severstal 3Q07 IFRS results
26 Nov	X5 Retail Group 3Q07 IFRS results
3 Dec	Wimm-Bill-Dann 3Q07 US GAAP results

Market

- Russian equities finished the week on a negative tone with the MICEX falling by 1.2% to 1,833 and the RTS losing 1.3% to 2189 on Friday. Weaker Asian markets this morning on worries of stricter bank lending criteria in China could offset the positive trends seen in oil prices. Liquidity is expected to be lower this week due to the US Thanksgiving holiday.

Top news and ideas

- **Lukoil: Downstream focus turns to China.** Lukoil claims high prices and politics have kept it out of Europe. We give management credit for maintaining capital discipline, and believe expansion in China may make more sense. We view this announcement as a positive for the stock.
- **Gazprom: Agreement on gas prices with China?** According to Chinese news media, an initial agreement has been struck. Progress on this issue could be another positive catalyst for Gazprom's stock but we would like to see the final details of the pricing mechanism first.
- **Kalina: Impressive 3Q07 results boost 9M07 figures.** Revenue grew 21% y-o-y, EBITDA reached USD8.9mn, a y-o-y increase of 50%, while net income surged 216% to USD81.7 mn. We are confident in Kalina's ability to continue its strong growth trends, and believe that management's bullish outlook should provide a boost for Kalina's stock price.

Other highlights

- **Brief - Robert Dudley, President of TNK-BP, told reporters on Friday that the company's total capex program is forecasted at USD3.5 bn for 2008 and USD4 bn for 2009 (RBC Daily).** He put more emphasis on the development of Western Siberian fields and downstream assets. The figures are in line with previous discussions and expectations.
- **Brief - X5 Retail Group targets hypermarket expansion for 2009 (InterFax):** The chain plans to open its first hypermarket stores in 2008, but the concentrated hypermarket activity is planned for 2009. The company intends to open hypermarkets in areas where Pyaterochka and Perekrestok stores are already present. We are waiting to see how competition in this new segment will alter retail chains' market share composition.

>>> More news on page 5

Russian market in context

	Last Close	Performance/Trends				
		1D	1WK	1M	3M	12M
RTS Index	2,189	-1.3%	-3.2%	2.2%	17.7%	29.6%
MSCI EM Europe Index	774	-1.0%	-1.4%	3.1%	23.9%	33.2%
MSCI EM Index	1,246	-1.5%	1.1%	-1.4%	30.0%	47.6%
S&P500 Index	1,459	0.5%	0.3%	-2.8%	0.9%	4.1%
OIX (Oil majors) Index	802	2.3%	-3.2%	-1.6%	11.5%	27.6%
GSCI (Commodities) index	5,813	0.7%	-1.0%	-1.6%	1.4%	-15.7%
Oil (WTI), USD/bbl	95.1	1.8%	1.0%	8.6%	33.9%	69.0%
Nickel, USD/ton	31,225	-2.8%	-2.0%	0.1%	24.6%	2.0%
Steel (HR), USD/ton	588	0.0%	0.0%	0.0%	-0.4%	16.3%
LT U.S. Treasury YTM	4.5%	4.6%	4.6%	5.0%	5.0%	4.8%
EMBI-Russia spread, bp	156	148	145	146	111	108
RUB/USD	24.46	24.49	24.48	24.92	25.64	26.65

Source: Datastream, Bloomberg

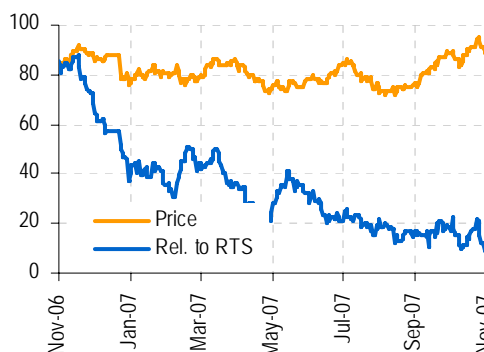
Lukoil: Downstream focus turns to China

George Lilis, CFA, e-mail: George.Lilis@mdmbank.com

Bloomberg ticker	Price, USD	FV, USD	Rating	12M High/Low	1M Perf.	3M Perf.	12M Perf.
LKOH RU Equity	86.10	n/a	Not Rated	95/71.9	-0.3%	17.6%	1.8%

Financials, USDmn	2006A	2007E	2008E
Revenues	67,616	67,263	67,913
EBITDA	12,356	11,796	11,994
Net income	7,425	6,975	6,967
Revenue growth	21%	-1%	1%
EBITDA growth	14%	-5%	2%
Net income growth	16%	-6%	0%
EBITDA margin	18%	18%	18%
Net margin	11%	10%	10%
EV/Revenues	1.2	1.2	1.2
EV/EBITDA	6.6	6.9	6.8
P/E	9.9	10.5	10.5
MCAP, USD mn	73,271	Com., mn	851
EV, USD mn	81,025	Pref., mn	
Free float	45%	Total, mn	851

Price performance, USD



Source: Bloomberg

Source: Datastream, IBES consensus

Lukoil in search for Chinese downstream opportunities. Speaking at an investors' conference last Friday in Moscow, Lukoil's spokesman Andrei Gaidamaka highlighted a significant change in the company's expansion strategy. More specifically, the Lukoil official said that the company is searching for refining and marketing projects in China after failing to acquire refineries in Europe. He confirmed previous rumors that Lukoil was in talks to acquire the Mazeikiu Nafta refinery in Lithuania and the refinery in Gdansk, Poland, but attributed the failure of the talks to politics and the high prices asked. Once again, he reiterated the company's focus on downstream expansion. He also added that Lukoil plans to ship more gas to China from its Caspian projects, with gas from Uzbekistan already delivered to China at a price of USD 100 per th cm.

Lukoil lowers production guidance to half of original target. Mr. Gaidamaka also referred to a new lower production target for 2007 which was below market expectations. Initially the company had set as target a 5-6.5% y-o-y rate for 2007 but the YTD rate has been running towards 4%. Nonetheless, Mr. Gaidamaka reduced the company's guidance to 2.5% for 2007. The company's spokesman offered two main explanations for the expected shortfall: the sale of Caspian Investments (Kazakh production unit) to Indian investors and constraints imposed by Gazprom in its gas pipelines limiting the amount of gas delivered.

Shift toward downstream expansion in China a positive for stock. In the short-term, the lower production guidance for 2007 is a negative development, but we do not believe it is too far from what the market expected as the company's performance had been relatively weak lately. The stock suffered a bit on Friday but the small losses compared to the market indicate to us that this was not a big surprise to investors. The change in the strategy with the movement of focus toward downstream expansion from Europe to China is big news, in our view. First and foremost, we need to give management credit for not paying excessive prices to make acquisitions in Europe just for the sake of it. Maintaining their strict capital discipline is a strong sign of a culture that allows Lukoil to compete against all international oil and gas majors. Expansion in China probably makes as much sense if not more for them, and our belief is that asset prices could be more reasonable compared to Europe if the much higher growth potential is taken into account. Overall, we find this change in their strategy as a long term positive for the stock.

Gazprom: Agreement on gas prices with China?

George Lillis, CFA, e-mail: George.Lillis@mdmbank.com

Bloomberg ticker	Price, USD	FV, USD	Rating	12M High/Low	1M Perf.	3M Perf.	12M Perf.
GAZP RU Equity	12.81	n/a	Not Rated	13.2/8.75	10.2%	26.4%	18.3%

Chinese deal to pave way for pipeline construction. Chinese news media reported over the weekend that Chinese oil company CNPC and Gazprom have reached an initial agreement on the pricing mechanism of gas supplied from Gazprom to China. The specifics of the possible deal were not revealed. In the past, the Chinese side has insisted that it should pay the same level with Russian domestic prices, approximately USD100 per th cm, while the Russian side has targeted parity with Western European prices, adjusted of course for differences in transportation costs. The importance of a possible agreement on prices is that it would pave the way for the construction of the two links of the gas pipeline to China. The west link is expected to start deliveries in 2011 and supply gas from the Western Siberian fields, while the eastern link is expected to start deliveries in 2016 using gas from Shakalin and perhaps gas fields in East Siberia (including Kovykta).

Progress on Chinese negotiations may provide catalyst for Gazprom stock. The Chinese and Russian sides are in talks for several important oil and gas related issues. Agreeing on the gas price mechanism has been the major reason for the delay of the gas pipeline project. China has tried to strengthen its negotiating power by delaying the process and by making agreements for the construction of a gas pipeline from Turkmenistan that would deliver up to 30 bcm a year. This has certainly worried the Russian side, but the Chinese still need Russian gas (the two links are expected to deliver 80 bcm a year). The only question is what price they are willing to pay for it. The ongoing negotiations may be approaching a final stage where compromises from both sides might have to be made. We do not believe that China will pay "European" prices for Russian gas but economically speaking there is no incentive for Gazprom to sell gas at USD100 per th cm either. Progress in this issue could be another positive catalyst for Gazprom's stock but we would like to see the final details of the pricing mechanism first.

Kalina: Impressive 3Q07 results boost 9M07 figures

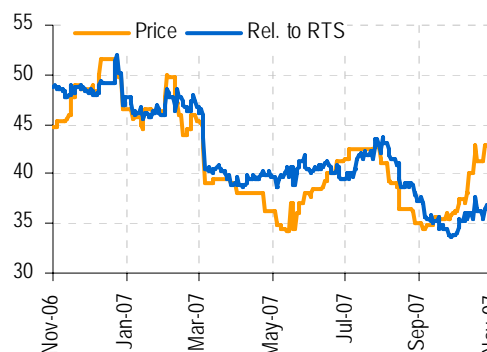
Maria Shevtsova, e-mail: Maria.Shevtsova@mdmbank.com

Bloomberg ticker	Price, USD	FV, USD	Rating	12M High/Low	1M Perf.	3M Perf.	12M Perf.
KLNA RU Equity	43.40	n/a	Not Rated	51.5/34.25	15.7%	5.6%	-3.0%

Financials, USDmn	2006A	2007E	2008E
Revenues	395	441	474
EBITDA	58	66	70
Net income	29	36	37
Revenue growth	19%	12%	7%
EBITDA growth	36%	15%	6%
Net income growth	24%	22%	3%
EBITDA margin	15%	15%	15%
Net margin	7%	8%	8%
EV/Revenues	1.3	1.1	1.1
EV/EBITDA	8.8	7.6	7.2
P/E	14.4	11.9	11.5
MCAP, USD mn	423	Com., mn	9.75
EV, USD mn	504	Pref., mn	
Free float	5%	Total, mn	9.75

Source: Datastream, IBES consensus

Price performance, USD



Source: Bloomberg

Impressive 3Q07 IFRS results. Concern Kalina released its 3Q07 consolidated IFRS results on Friday. Revenue grew 21% y-o-y to USD81.7 mn, EBITDA reached USD8.9 mn, an increase of 50%, and net income totaled USD3.7 mn, surging by 216% over the same period last year. The impressive results were driven by an improvement of the company's product mix – particularly an increase in branded products' share in the mix – as well as the growth of the perfumery and cosmetics markets in Russia and Germany. Revenues from skin care accounted for 39.3% of total 9M07 revenues, up 1.3pp compared to the FY06 breakdown, and 24.5% from color cosmetics, up 1.5pp from the FY06 figure. Revenues from oral care decreased 1.4pp to 14.6% for the same period. We would like to see such trends continue as the skin care products deliver higher gross margins.

Low-margin product discontinuation leads to improved performance. As expected, the company discontinued production of low-margin products at the Omsk detergent plant in October 2006, which resulted in the improvement of consolidated gross margins to 49% for 9M07 vs. 44% for 9M06. The company demonstrated improving performance, as the gross margin increased 5.1pp y-o-y to 50.1% in 3Q07 and the net margin increased 2.8pp y-o-y to 4.6%. The margins declined from 2Q07 to 3Q07 on the high seasonality of the business – the third quarter being the weakest of the four.

Company benefits from new product launches and frequent renewals. Despite advertising costs being comparable to last year's expenditures (projected at 13.5-14% of FY07 sales vs. 14% of FY06), the management maintains that the company's brands are well recognized. The management also claimed that customers are becoming more brand-aware and are demonstrating growing signs of brand loyalty (of both Kalina's products and Dr. Scheller's). The company launched two new product lines in 1H07, and plans more renewals (at least 3) for 1H08 in Russia and Germany. The management said it does not plan material price increases for existing products in the near future, but did specify that at launch in 4Q07, the Black Pearl product will have a 15-20% markup (in RUB).

Management expects strong sales in 4Q07. We are optimistic on company's continued strong performance and ability to outperform competitors. The 4Q07 is expected to deliver far higher revenues (according to comments made in the conference call) than 3Q07 as the holiday season and weather conditions increase the demand for higher-margin products, like facial creams. We believe the management's confidence will translate into a boost of the company's stock price.

Concern Kalina: y-o-y performance by quarter

USD, mn	1Q07	1Q06	y-o-y change	2Q07	2Q06	y-o-y change	3Q07	3Q06	y-o-y change
Revenue	96.6	84.4	14.5%	92.6	98.6	-6.0%	81.7	67.4	21.1%
Gross profit	48.4	41.7	16.0%	43.4	38.5	12.7%	40.9	30.4	34.8%
Operating profit	12.2	10.8	13.1%	9.4	9.2	1.9%	6.5	3.6	82.5%
Net income	7.6	8.3	-9.1%	6.4	5.5	16.1%	3.7	1.2	215.5%
Gross margin	50.1%	49.4%	0.7pp	46.8%	39.1%	7.8pp	50.1%	45.0%	5.1pp
Operating margin	12.7%	12.8%	-0.2pp	10.2%	9.4%	0.8pp	8.0%	5.3%	2.7pp
Net margin	7.8%	9.9%	-2.0pp	6.9%	5.6%	1.3pp	4.6%	1.7%	2.8pp

Source: Company data

Briefs

Economics & politics

Russian authorities announced that they are holding Sergei Storchak, deputy Finance Minister, on embezzlement charges (Interfax). The charges refer to a plot to defraud the state of "large sums of money". This is the first high profile arrest on corruption charges since PM Viktor Zubkov took over. It could be interpreted either as a pre-election populist move or evidence of internal government conflicts.

Oil&Gas

Rosneft will focus on upgrading the refineries it bought from Yukos as domestic demand for high-value oil products grows (Bloomberg). It more than quadrupled its processing capacity after buying 5 Yukos refineries and is also overhauling its Tuapse refinery, which exports from a Black Sea port, to almost triple capacity to 12 million tons of crude a year by 2011, while cutting output of fuel oil in favor of high-octane gasoline and low-sulfur diesel.

Metals & Mining

Norilsk Nickel's CEO Denis Morozov told reporters on Friday that his company may sell its stakes in power companies if the spin-off of Energo Polyus is rejected on December 14 (Bloomberg). However, he expressed his certainty that the spin-off will be approved. We do not expect any rejections from Prokhorov's side but believe that Morozov's statement could raise some concerns among investors.

Consumer

Magnit releases 10M07 results. Total net store numbers after 10M07 reached 2,089, with 20 (net) store openings in October (196 net new stores for 10M07). The selling space in sq m. for October increased by 24.6% y-o-y. Overall, we are pleased to see that the selling space is expanding but question whether the chain will be able to meet its 2007 target of 300 new stores.

Stock performance summary									
	Company name	Last price, USD	1D	1WK	1M	3M	12M	YTD	12M High/Low
Oil and gas	Gazprom	12.80	-1.8%	-2.4%	10.2%	26.4%	18.3%	11.3%	13.2/8.75
	Novatek	57.40	-1.9%	-1.7%	8.1%	16.0%	-0.2%	-9.6%	66/46.5
	Rosneft	8.88	-1.9%	-1.9%	1.7%	14.4%	-2.6%	-3.0%	9.49/7.66
	Lukoil	86.10	-2.4%	-5.9%	-0.3%	17.6%	1.8%	-2.1%	95/71.9
	TNK-BP Holding	2.25	-0.4%	-1.7%	7.7%	20.3%	0.8%	-13.3%	2.6/1.67
	Surgutneftegaz	1.21	0.4%	-7.2%	-6.6%	2.1%	-8.9%	-21.2%	1.53/1.07
	Gazprom Neft	5.30	0.0%	0.0%	14.0%	35.9%	25.3%	16.2%	5.3/3.7
	Tatneft	5.80	-2.7%	-6.5%	1.4%	17.1%	11.0%	16.4%	6.25/3.95
	Bashneft	16.20	0.0%	0.0%	3.8%	20.0%	-8.2%	1.3%	17.65/12
	Transneft pref	1,940.00	-2.3%	-2.5%	9.6%	19.8%	-20.5%	-15.5%	2495/1435
	Integra	15.00	1.7%	-4.9%	-2.6%	n/a	n/a	n/a	21.55/13.55
	C.A.T Oil	17.60	1.0%	-4.1%	-9.0%	-7.1%	-2.0%	-12.0%	25.56/17.12
West Siberian Resources	0.78	-1.6%	-6.7%	-15.5%	4.3%	-32.9%	-33.3%	1.16/0.66	
Utilities	UES	1.23	-0.2%	0.2%	3.3%	1.6%	51.5%	22.1%	1.37/0.81
	OGK-1	0.12	n/a	n/a	n/a	n/a	n/a	n/a	0.18/0.09
	OGK-2	0.13	n/a	n/a	n/a	n/a	n/a	n/a	0.18/0.1
	OGK-3	0.15	0.0%	0.0%	-5.8%	-2.7%	55.7%	19.2%	0.18/0.09
	OGK-4	0.13	0.0%	-0.5%	1.2%	17.3%	104.8%	61.3%	0.13/0.06
	OGK 5	0.17	-0.3%	0.4%	3.6%	13.2%	58.6%	28.8%	0.17/0.1
Telecoms and technology	OGK-6	0.12	n/a	n/a	n/a	n/a	n/a	n/a	0.17/0.1
	MTS	90.91	5.1%	-3.1%	25.9%	57.6%	111.5%	81.1%	93.78/42.99
	Sistema	40.00	0.0%	-1.5%	16.6%	48.1%	53.8%	25.0%	40.6/25.85
	VimpelCom	30.74	3.4%	-2.1%	5.0%	53.4%	131.0%	94.7%	34.93/13.31
	Comstar	12.50	0.6%	-2.7%	4.5%	35.1%	76.1%	48.8%	13.71/6.9
	Rostelecom	9.88	1.6%	1.9%	-1.5%	4.8%	69.6%	29.2%	10.75/7.74
	Golden Telecom	98.58	1.1%	-2.5%	7.0%	60.8%	153.0%	110.5%	108.85/38.85
	MGTS	30.64	0.3%	0.0%	0.0%	-6.5%	31.4%	15.4%	34.29/21.42
	Uralsvyazinform	0.06	-1.1%	-2.6%	-0.8%	6.5%	47.5%	-7.4%	0.07/0.04
	Volga Telecom	6.30	-1.6%	-2.3%	10.1%	29.9%	57.9%	4.1%	6.6/3.99
	Sibirtelecom	0.13	-1.3%	0.0%	11.6%	29.5%	44.5%	11.1%	0.13/0.09
	Northwest Telecom	1.87	-0.9%	-2.6%	2.2%	16.0%	51.1%	9.5%	1.92/1.14
	Center Telecom	0.93	0.0%	3.1%	-3.1%	0.8%	62.7%	23.7%	1/0.57
	Southern Telecom	0.22	-0.9%	0.5%	12.9%	24.9%	72.8%	20.0%	0.23/0.13
	Dalsvyaz	5.70	0.0%	1.8%	12.9%	21.3%	81.0%	37.0%	5.7/3.07
	Bashinformsvyaz	0.17	0.0%	-1.4%	-1.4%	-0.9%	-0.9%	-23.7%	0.23/0.17
	RBC	9.50	0.0%	1.7%	2.5%	9.5%	-22.3%	-22.4%	12.1/7.53
Metals and mining	Sitronics	6.75	-1.5%	-3.6%	-2.6%	23.9%	n/a	n/a	12/5
	CTC Media	24.99	0.6%	2.3%	9.6%	19.4%	8.7%	4.1%	28.77/19.59
	Rambler Media	35.05	0.7%	-5.2%	-13.6%	-9.6%	4.6%	3.9%	55/32.96
	Norilsk Nickel	284.50	-3.7%	-8.1%	6.2%	41.2%	103.9%	81.2%	309.9/135.5
	Polyus Gold	44.50	-2.6%	-4.9%	-0.6%	13.8%	-6.8%	-9.7%	55.25/38.3
	Severstal	21.65	-2.3%	-5.4%	-0.9%	43.9%	87.4%	93.3%	23.84/10.84
	Evraz Group	68.60	-2.7%	-7.5%	-2.7%	65.3%	173.9%	167.0%	82.6/24.25
	Mechel	76.01	-0.8%	-10.6%	7.2%	107.7%	232.6%	198.3%	86.73/22.74
	NLMK	35.50	-5.6%	-13.4%	-9.7%	22.4%	62.1%	52.7%	44.89/20.8
	MMK	1.21	0.4%	-5.9%	-0.4%	25.5%	56.5%	38.5%	1.39/0.77
Industrials, consumer, banks	TMK	39.25	-4.3%	-8.7%	-15.6%	11.3%	n/a	12.1%	46.99/25.8
	VSMPO	321.00	0.3%	-0.3%	7.0%	16.7%	30.5%	9.6%	330/246
	Sberbank	4.23	-1.3%	-1.6%	-2.5%	14.6%	72.7%	22.6%	4.42/2.43
	Rosbank	7.25	-0.7%	-2.4%	-2.3%	1.7%	19.1%	-6.6%	7.67/5.59
	X5	33.50	0.7%	-2.2%	-3.6%	16.9%	41.6%	28.8%	37.5/23.65
	Seventh Continent	27.75	0.0%	0.0%	7.4%	11.4%	11.2%	3.9%	29.3/24.1
	Dixy Group	14.00	-0.4%	-0.2%	4.1%	12.7%	42.5%	35.7%	15.6/13.95
	Magnit	48.45	0.5%	0.4%	4.1%	12.7%	42.5%	35.7%	48.45/33.75
	Wimm-Bill-Dann	134.62	6.6%	6.7%	17.8%	55.3%	195.2%	102.3%	134.62/45.39
	Lebedyansky	89.40	0.0%	-4.0%	1.8%	-0.7%	12.8%	11.8%	99/73.5
	Nutritek	53.75	2.4%	3.4%	3.4%	6.0%	16.1%	10.2%	53.8/44.9
	Baltika (euro)	33.32	0.0%	0.0%	1.6%	6.0%	16.1%	10.2%	36.96/31.59
	Razgulay	5.05	-1.4%	1.0%	9.1%	26.3%	36.5%	26.3%	5.45/3.6
	Severstal Auto	49.50	0.0%	2.6%	5.3%	28.2%	96.4%	63.6%	49.5/25
	AvtoVAZ	1.60	2.3%	2.3%	4.4%	33.0%	56.7%	62.1%	1.74/0.67
	Aeroflot	3.55	2.3%	2.3%	4.4%	33.0%	56.7%	62.1%	3.55/2.17
	Veropharm	48.00	0.0%	3.0%	9.1%	6.1%	70.2%	51.2%	48.65/28.2
Apteka 36.6	75.75	0.0%	0.0%	-3.5%	-2.9%	53.0%	30.0%	96.1/49.5	
Pharmstandard	22.75	-1.9%	-2.2%	7.3%	67.3%	n/a	n/a	23.28/13.6	
Kalina	43.40	-0.2%	0.9%	15.7%	5.6%	-3.0%	-15.7%	51.5/34.25	
Oriflame (euro)	40.30	0.7%	-4.7%	-0.4%	14.9%	43.4%	32.4%	44.07/27.77	
Cherkizovo	15.00	1.0%	-5.5%	9.5%	16.3%	-1.6%	10.3%	17.35/11.05	
Sistema Hals	9.30	-5.0%	-3.2%	-8.2%	-15.5%	n/a	-30.1%	15.05/9.1	
RTS Index	2,189.37	-1.3%	-3.2%	2.2%	17.7%	29.6%	13.9%	2288.15/1677	

Source: Bloomberg

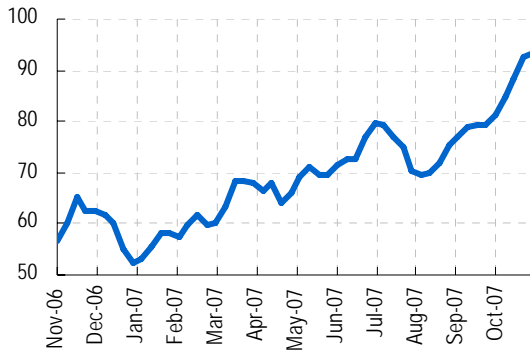
Stock valuation summary

Company name	MCAP, USD mn	P/E			EV/EBITDA			EV/Revenue			
		2006E	2007E	2008E	2006E	2007E	2008E	2006E	2007E	2008E	
Oil and gas	Gazprom	291,187	13.0	11.6	10.6	9.3	8.3	7.6	4.0	3.7	3.4
	Novatek	17,427	25.3	18.7	14.2	15.8	12.1	9.4	7.6	5.8	4.3
	Lukoil	73,271	9.9	10.5	10.5	6.6	6.9	6.8	1.2	1.2	1.2
	Rosneft	94,119	22.7	19.2	17.6	12.4	11.0	9.3	3.0	2.7	2.6
	Surgutneftegaz	48,037	11.5	11.7	14.1	5.5	5.7	6.4	2.0	1.9	2.0
	Gazprom Neft	25,127	7.6	8.9	9.3	5.0	5.7	6.2	1.3	1.3	1.4
	Tatneft	13,122	10.4	11.2	11.7	6.4	7.2	8.2	1.2	1.2	1.2
	Bashneft	2,754	6.0	6.7	7.2	3.4	3.9	4.1	0.7	0.8	0.9
	Transneft pref	13,408	6.0	5.1	4.6	4.1	3.4	2.9	2.2	1.9	1.7
	West Siberian Resources	914	27.6	23.0	8.7	9.0	6.7	4.1	3.3	2.4	1.7
	Aggregate - oil and gas	578,453	12.5	11.5	11.1	7.6	7.1	6.8	2.6	2.3	2.1
Utilities	UES	50,564	33.5	29.5	19.8	17.3	14.1	10.2	3.4	3.0	2.6
	Mosenergo	7,350	77.3	30.8	20.1	17.3	12.0	7.9	2.4	2.1	1.7
	OGK-1	5,134	n/a	56.4	38.6	42.3	27.8	19.9	4.7	4.2	3.4
	OGK-2	3,416	n/a	42.7	24.1	187.8	21.2	12.7	3.8	3.2	2.6
	OGK-3	6,933	n/a	81.6	49.5	100.4	39.5	35.5	9.1	7.5	6.5
	OGK-4	6,338	n/a	n/a	52.4	78.9	47.5	26.1	6.6	6.0	4.7
	OGK-5	6,077	51.5	63.3	45.0	65.1	29.6	21.9	6.3	5.0	4.1
	OGK-6	3,248	40.5	25.7	13.8	17.9	14.0	9.1	3.0	2.5	2.1
Aggregate - utilities	89,059	24.4	27.4	21.1	34.5	15.5	11.6	3.3	2.9	2.5	
Telecoms and technology	MTS	36,273	29.1	20.4	18.2	12.1	10.2	9.3	6.1	5.1	4.7
	Sistema	19,320	21.4	16.0	14.7	10.0	8.3	7.6	3.7	3.3	3.1
	VimpelCom	31,527	38.8	26.3	23.3	13.7	11.1	10.2	6.9	5.6	5.2
	Aggregate - mobile telecoms	87,120	29.8	20.9	18.7	11.9	9.9	9.1	5.6	4.7	4.3
	Comstar	5,224	63.7	47.1	15.3	17.8	10.2	8.9	5.8	4.4	3.9
	Rostelecom	7,851	n/a	68.3	57.3	20.0	17.9	15.9	3.4	3.4	3.1
	Golden Telecom	3,613	42.3	30.9	23.0	16.0	11.3	8.5	4.3	3.1	2.5
	MGTS	2,876	16.6	11.8	10.7	10.1	7.5	6.8	4.2	3.3	3.1
	Uralsvyazinform	2,405	77.6	17.6	13.5	9.7	6.5	5.7	2.7	2.3	2.1
	Volga Telecom	1,890	24.2	14.2	11.8	7.4	5.7	5.0	2.6	2.2	2.0
	Sibirtelecom	1,804	42.4	8.6	6.7	9.0	5.2	4.3	2.2	1.8	1.6
	Northwest Telecom	1,957	41.6	16.6	15.9	9.4	6.4	5.9	3.0	2.4	2.2
	Center Telecom	1,779	26.4	27.8	16.2	6.5	5.9	5.0	2.4	2.0	1.9
	Southern Telecom	764	58.7	19.1	17.0	6.7	6.2	5.7	2.3	2.1	1.9
	Dalsvyaz	687	52.8	14.3	9.8	9.2	5.4	4.3	2.3	1.7	1.5
	Bashinformsvyaz	170	7.4	7.9	4.6	3.3	3.1	n/a	1.1	1.0	0.8
	Sitronics	1,289	29.8	14.0	10.2	8.4	5.8	4.6	0.7	0.6	0.5
Aggregate - fixed line telecoms	31,020	41.2	23.7	16.8	10.4	7.6	6.9	3.0	2.5	2.2	
RBC	1,092	27.6	28.5	13.6	16.4	11.3	8.2	4.9	3.8	3.0	
CTC Media	3,786	25.6	19.6	15.4	15.3	11.9	9.6	7.3	5.6	4.5	
Rambler Media	526	43.4	21.7	14.2	26.5	12.0	8.3	6.6	3.8	3.0	
Aggregate - media	5,405	32.2	23.3	14.4	19.4	11.8	8.7	6.2	4.4	3.5	
Metals and mining	Norilsk Nickel	52,064	7.0	8.4	11.2	4.5	5.6	7.6	3.3	3.6	4.3
	Polyus Gold	8,500	40.6	52.8	60.6	19.2	23.0	22.8	8.3	8.6	8.7
	Severstal	21,816	12.6	11.7	11.2	6.7	6.2	6.0	1.7	1.6	1.5
	Evraz Group	24,059	13.4	13.3	12.8	8.2	7.8	8.6	2.6	2.4	2.3
	Mechel	10,258	12.8	13.6	15.5	7.8	8.0	8.0	1.9	1.9	1.8
	NLMK	21,275	10.2	10.7	10.6	6.2	6.5	6.2	2.9	2.8	2.6
	MMK	12,246	7.6	7.5	6.8	5.3	5.1	4.8	1.6	1.5	1.4
	TMK	8,557	12.9	9.0	11.3	7.8	5.7	7.4	2.3	1.9	1.8
	VSMPO	3,852	15.2	12.0	9.4	9.7	7.9	6.2	3.8	3.2	2.5
	Aggregate - metals and mining	162,627	16.4	16.2	16.4	9.5	8.8	8.6	3.5	3.2	3.0
Sberbank *	242	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Aggregate - banks	242	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Industrials, consumer, banks	X5	7,252	35.7	26.0	18.7	16.1	12.0	9.6	1.7	1.2	0.9
	Magnit	3,488	42.7	31.0	21.0	18.2	12.7	9.5	1.0	0.7	0.6
	Seventh Continent	2,081	32.0	25.1	17.7	15.4	11.0	8.2	1.6	1.1	0.8
	Lebedyansky	1,825	18.0	15.4	13.5	11.6	9.6	8.4	2.2	1.8	1.6
	Baltika (euro)	5,691	12.3	11.0	9.2	7.5	6.8	5.6	2.4	2.1	1.8
	Wimm-Bill-Dann	5,923	37.7	27.8	22.9	19.2	14.9	12.1	2.7	2.2	2.0
	Aggregate - FMCG	26,261	29.7	22.7	17.2	14.7	11.2	8.9	1.9	1.5	1.3
	Razgulay	535	25.2	12.2	11.3	8.6	6.0	5.7	1.1	0.9	0.8
	Severstal Auto	1,683	26.8	17.0	15.4	13.7	9.5	7.7	2.0	1.3	1.0
	AvtoVAZ	293	2.3	2.0	1.1	1.8	1.7	n/a	0.2	0.2	0.2
	Aeroflot	3,944	13.6	15.4	12.2	9.6	8.6	6.8	1.4	1.2	1.0
	Veropharm	480	19.6	14.5	11.3	12.4	9.5	7.2	4.2	3.2	2.7
	Kalina	423	14.4	11.9	11.5	8.8	7.6	7.2	1.3	1.1	1.1
	Oriflame (euro)	2,245	22.4	18.0	13.7	15.0	12.8	10.6	2.3	2.1	1.8
Aggregate valuation	989,789	13.3	12.3	11.4	8.6	8.0	7.5	2.6	2.4	2.3	
FF-adj. MCAP W.A. valuation	285,979	16.3	15.2	14.0	10.3	8.7	8.1	3.6	3.3	3.1	

Source: MDM estimates, IBES consensus

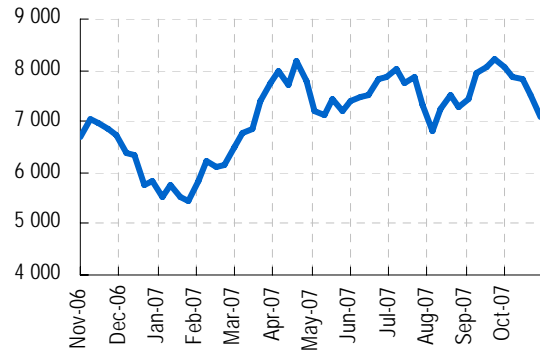
Key commodities

London WTI Crude Oil Index - PRICE INDEX, USD/bbl



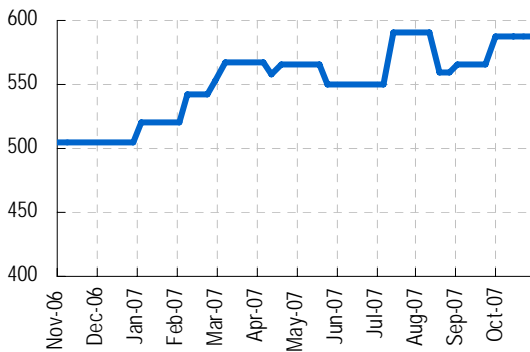
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LME-Copper, Grade A Cash - A.M. OFFICIAL, USD/ton



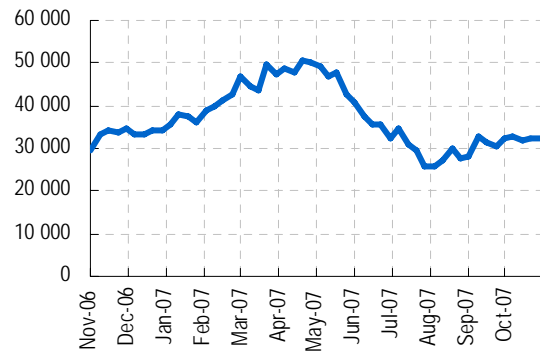
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MB-Steel HR Coil CIS, USD/ton



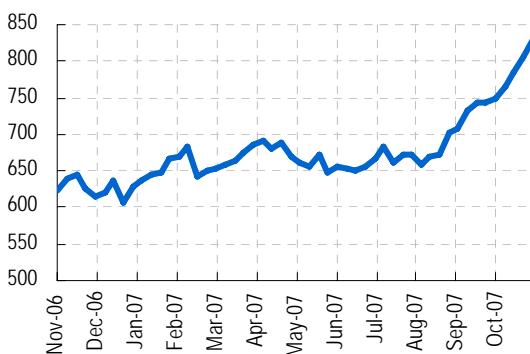
Source: Bloomberg

LME-Nickel Cash - A.M. OFFICIAL, USD/ton



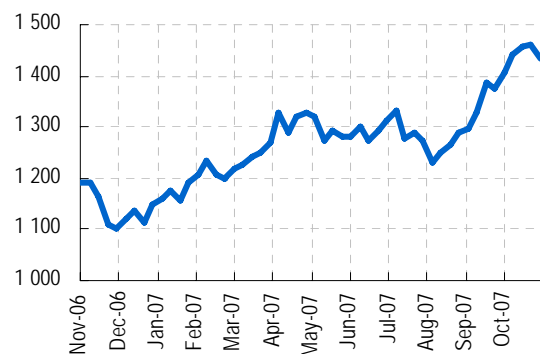
Source: Bloomberg

Gold Bullion, USD/oz



Source: Bloomberg

MB-Platinum Matthey, USD/oz



Source: Bloomberg



MDM Bank
Investment Division
33/1 Kotelnicheskaya Nab.
Moscow, Russia 115172

Institutional Sales

Kate Korolkevich	Kate.Korolkevich@mdmbank.com	+7 495 411-6223
Martynenko Sergey	Sergey.Martynenko@mdmbank.com	+7 495 228-3304

research@mdmbank.com
+7(495) 795-2521
Bloomberg: MDMB <GO>
Reuters Dealing: MBWM, MDMB
<http://www.mdmbank.com>

Research Team

George Lilis, CFA	George.Lilis@mdmbank.com
Vladislav Nigmatullin	Vladislav.Nigmatullin@mdmbank.com
Ekaterina Generalova	Ekaterina.Generalova@mdmbank.com

Editors/Production

Andrey Goncharov	Andrey.Goncharov@mdmbank.com
Andrew Mullinder	Andrew.Mullinder@mdmbank.com

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