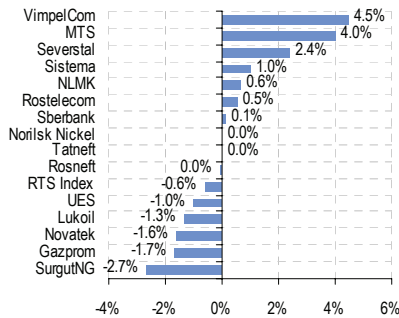
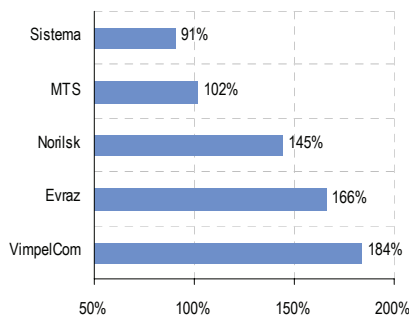


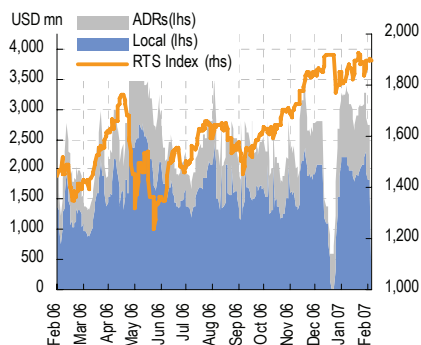
Blue chips: advancers and decliners



Volume monitor: daily/3M avg. volume



RTS index and weekly trading volumes



Upcoming events

26-Feb	3G license bidding closes
27-Feb	CTC Media FY06 results
Mid-Feb	36.6 4Q06 operating results
Early-Mar	X5 supervisory board meeting
Early-Mar	X5 2006 Management accounts
Mid-Mar	X5 to announce strategy and plans for 2007
Mid-Mar	Seventh Continent 2006 financials
13-Mar	BBH 2006 results
15-Mar	State to auction 3.3% of Northwest Telecom
15-Mar	Baltika 2006 consolidated results

Market

- The market finished the day lower, with the RTS losing 0.6% to 1,894 on low volumes. Weak oil weighed on oil and gas shares. In the absence of visible catalysts the market may remain range-bound today.

Top news and ideas

- **Gazprom: Sales and profits might be hit by mild winter.** A drop in exports and domestic volumes might reduce annual net profit by 3-4%.
- **Mechel: Import duty on EU stainless provides a boost.** Limiting stainless steel imports from the EU into Russia will have a marginal positive impact on Mechel's financial performance.
- **Technology: Mostelecom plans to spend USD188 mn on broadband development.** Increasing competition in the Moscow broadband market is marginally negative for Comstar, Central Telegraph, Golden Telecom and MOCC.
- **Vozrozhdenie: Board decides on share issuance.** The additional share issuance of 13.6% is larger than the 10% previously indicated.
- **Dvorkovich: Russia could survive oil price of USD18/bbl for two years.** Our calculations indicate a critical level of USD25-30/bbl.
- **Individuals sold 64.1% more foreign currency in 2006 than in 2005.** We expect this trend to strengthen in 2007.

Other highlights

- **Brief – Evraz said it received conditional EU approval to acquire Highveld,** but must sell part of Mapochs mine (a key ore supplier). The acquisition/divestiture is not priced in.
- **Brief – Yukos's assets will be sold at open auction in 50-60 lots (Vedomosti).** Stakes in Gazprom Neft (20%) and Rosneft (9.44%) will have starting prices of USD4.0 bn and USD6.9 bn, respectively, as expected, at a discount to the market.
- **Brief – Seventh Continent's co-owner Vladimir Gruzdev yesterday denied rumors that he was selling his 37.4% stake in the company (Interfax).** The sale no longer looks imminent, but should not be ruled out as interest in sector assets remains strong.

Russian market in context

	Last Close	Performance/Trends				
		1D	1WK	1M	3M	12M
RTS Index	1,894	-0.6%	1.4%	4.5%	11.4%	31.1%
MSCI EM Europe Index	630	-0.9%	-0.1%	3.6%	7.4%	9.6%
MSCI EM Index	936	-0.3%	0.9%	4.4%	10.1%	19.7%
S&P500 Index	1,460	-32.4%	1.8%	2.0%	4.1%	13.8%
OIX (Oil majors) Index	629	-1.0%	-0.1%	0.5%	-1.0%	11.4%
GSCI (Commodities) index	5,511	-1.1%	1.5%	6.5%	-3.4%	-11.3%
Oil (WTI), USD/bbl	58.1	-2.2%	1.0%	11.7%	3.1%	-3.0%
Nickel, USD/ton	42,863	2.7%	11.6%	15.1%	38.5%	187.2%
Steel (HR), USD/ton	543	4.3%	4.3%	4.3%	7.4%	42.8%
LT U.S. Treasury YTM	4.9%	4.9%	5.0%	4.9%	4.7%	4.6%
EMBI-Russia spread, bp	101	100	100	97	100	107
RUB/USD	26.21	26.24	26.34	26.53	26.69	28.22

Source: Datastream, Bloomberg

Gazprom: Sales and profits might be hit by mild winter

Analyst: Nadia Kazakova, CFA, Andrey Gromadin, CFA e-mail: Nadia.Kazakova@mdmbank.com

Tel: + 7 495 795 2521

Bloomberg ticker	Price, USD	FV, USD	Rating	12M High/Low	1M Perf.	3M Perf.	12M Perf.
GSPBEX RU Equity	10.63	14.70	Buy	12.94/7.75	-2.2%	-4.1%	23.9%
Financials, USD mn		2006E	2007E	2008E	Price performance, USD		
Revenue	76,337	81,937	84,810				
EBITDA	31,464	34,261	33,940				
Net income	20,342	21,233	20,450				
Revenue growth	44%	7%	4%				
EBITDA growth	36%	9%	-1%				
Net income growth	55%	4%	-4%				
EBITDA margin	41%	42%	40%				
Net margin	27%	26%	24%				
EV/Revenue	3.6	3.4	3.3				
EV/EBITDA	8.8	8.1	8.1				
P/E	11.9	11.4	11.8				
MCAP, USD mn	241,892	Com., mn	22,749				
EV, USD mn	276,292	Pref., mn					
Free float	39%	Total, mn	22,749				

Source: Bloomberg, MDM estimates

Source: Bloomberg

Warm winter hits sales volumes. Gazprom's European exports dropped to 13.46 bcm, down 15.8% y-o-y, while FSU sales were 4.16 bcm, down 15.1%, and domestic sales declined to 44.2 bcm, down 11% in January, as reported by Interfax. The unusually warm winter in Europe and Russia is the main cause of the decline. Lower sales have not affected production volumes significantly: Gazprom's output was down only 0.5% to 51.18 bcm. We should note that a year-on-year comparison might be somewhat misleading due to the abnormally cold winter last year.

Weak 1Q07 might reduce annual net profit by 3.6%. In our view, it would be premature to downgrade 1Q07 financials before the end of the quarter. European sales are likely to remain weak due to persistently mild weather, while Russian sales might get back on track if the temperature remains seasonally low. However, we can estimate the possible impact of weaker quarterly sales volumes on Gazprom's annual results. According to our calculations, total gas revenues could be USD20 bn, 8% weaker than expected in 1Q07 and 1.8% lower for the year. Quarterly net profit could be USD4.1 bn, 16% lower than anticipated and 3.6% weaker for the full year. We will await sales volumes for February and March before making any actual adjustments to our forecasts.

We remain bullish on the shares. We believe the expected liberalization of the gas market is becoming the most important valuation driver and reiterate our Buy recommendation with an end-2007 target price of USD14.7.

Analysis of weaker 1Q07 sales on annual forecast

	1Q07E	1Q07 (adj.)	Quarterly difference, %	2007E	Difference as % of annual forecast
Output, bcm	146.83	139.84	-5%	558.77	-1.3%
Export sales					
Volume, bcm	46.43	41.78	-10%	164.18	-2.8%
Gross price, USD/mcm	243.5	243.5		238.40	
Domestic sales					
Volume, bcm	112.87	107.23	-5%	302.57	-1.9%
Gross price, USD/mcm	48.2	48.2		50.55	
FSU sales					
Volume, bcm	28.59	25.73	-10%	108.81	-2.6%
Gross price, USD/mcm	145	145		143.0	
Key financials					
Net gas sales, USD mn	17,107	15,666	-8%	55,994	-2.6%
Other sales, USD mn	4,429	4,391		25,943	
Total Revenues, USD mn	21,536	20,057	-7%	81,937	-1.8%
EBITDA	8,900	7,706	-13%	34,261	-3.5%
Operating profit	7,164	6,051	-16%	28,422	-3.9%
Net income	4,832	4,063	-16%	21,233	-3.6%

Source: MDM estimates

Mechel: Import duty on EU stainless provides a boost

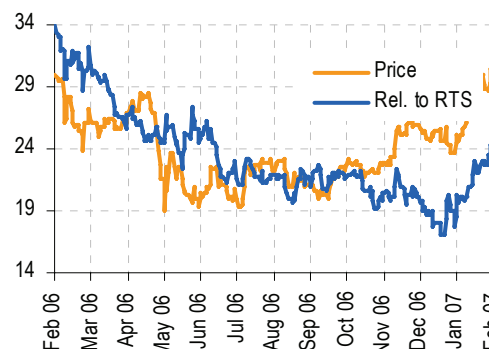
Analysts: Michael Kavanagh, Andrey Litvin e-mail: Michael.Kavanagh@mdmbank.com

Tel: + 7 495 795 2521

Bloomberg ticker	Price, USD	FV, USD	Rating	12M High/Low	1M Perf.	3M Perf.	12M Perf.
MTL US Equity	31.89	26.97	Hold	31.89/19.01	27.3%	38.7%	6.6%

Financials, USD mn	2006E	2007E	2008E
Revenue	4,384	4,877	4,760
EBITDA	960	1,257	995
Net income	615	837	661
Revenue growth	5%	11%	-2%
EBITDA growth	-23%	31%	-21%
Net income growth	-30%	36%	-21%
EBITDA margin	22%	26%	21%
Net margin	14%	17%	14%
EV/Revenue	0.9	0.8	0.8
EV/EBITDA	4.1	3.1	3.9
P/E	7.0	5.1	6.5
MCAP, USD mn	4,304	Com., mn	135
EV, USD mn	3,912	Pref., mn	
Free float	23%	Total, mn	135

Price performance, USD



Source: Bloomberg

Source: Bloomberg, MDM estimates

A little present from the past. The Russian government has decided to impose a three-year import duty on stainless steel imports from the EU. The decision was made in response to a request made by Mechel in 2004 that aimed to prevent dumping by EU producers. As a result, stainless steel sheet from the EU will be levied with a USD1,100 per ton duty starting from the end of March. As the largest Russian stainless steel producer, Mechel should benefit most from this move.

Import duty could drive 40% expansion into the niche. The decision came as a surprise, given the timing of Mechel's request. The import duty will limit stainless steel imports from the EU to Russia, providing positive, though marginal support to Mechel's financial performance. The company immediately reacted by saying it may increase production by 40% to 50,000 tons of stainless flat products in 2007. Based on 36,000 tons of output and an average price of USD3,600/ton, we estimate Mechel's revenue from stainless flat products at about USD120-130 mn in 2006 (some 3% of overall revenue). With stronger pricing and the announced production increase, Mechel's 2007E revenue from stainless steel flat products could roughly double y-o-y to some USD250 mn.

A bonus added to Mechel's attractive valuations. We will include Mechel's probable expansion in stainless steel and nickel into our model after the company discloses detailed plans on the matter. At this stage, we reiterate our Hold recommendation on Mechel with a year-end 2007 DCF value of USD27. Meanwhile, as we mentioned in our recent steel note (published on February 12), we continue to believe that Russian long steelmakers, in particular Mechel, may trade above their DCF value in the short-term, based on positive earnings momentum and attractive multiples. In this case, we view the new stainless steel import duty as a nice bonus to Mechel's valuations.

Technology: Mostelecom plans to spend USD188 mn on broadband development

Analysts: Elena Bazhenova, Ekaterina Generalova, e-mail: Elena.Bazhenova@mdmbank.com

Mostelecom announces broadband strategy. *Vedomosti* reported today that Mostelecom, a Moscow-based traditional TV provider that covers more than 70% of the city's 2.9 mn households, has announced plans to spend USD188 mn over three years to build a broadband network that will provide internet and TV. Mostelecom also plans to begin broadcasting 30 channels instead of current 18 in test mode from March 1.

Mostelecom enjoys "administrative support"? Mostelecom is owned by Nafta Moscow, which paid USD44 mn for 74% of Mostelecom, the 100% owner of Mostelecom. The remaining 26% of Mostelecom is owned by the Moscow city government. *Kommersant* said that Mostelecom is in an advantageous position compared to alternative players as it can call on "administrative support" from the Moscow city government.

Negative news for market players. The news signals greater competition on the Moscow broadband market, which could be negative for all the other market players (Comstar, Central Telegraph, MOCC and Golden Telecom). Comstar currently serves 360,000 subscribers, MOCC serves 100,000, Central Telegraph 75,000 and local small networks 473,000. Golden Telecom has just launched a Wi-Fi service. While household broadband penetration in Moscow remains rather low at 25%, leaving room for newcomers, we expect Mostelecom's entry to the market to put pressure on ARPU and the growth rates of the other players.

Vozrozhdenie: Board decides on share issuance

Analyst: Alex Kantarovich, CFA, e-mail: Alex.Kantarovich@mdmbank.com

Vozrozhdenie to issue shares. According to Interfax, Vozrozhdenie's board has decided to issue 3 mn new shares with a nominal value of RUB10. We understand that the issue will take place in the summer and be placed via open subscription, granting the right of first refusal to existing shareholders, although we do not have information about the cut-off date.

Issue bigger than expected. The new shares would represent an increase of 13.6% compared to 10% indicated earlier. We believe the bank is looking to take advantage of high valuations after the 2H06 rally following a previous capital increase of 10%. An alternative/complimentary explanation would be that higher than expected loan growth rates warrant more aggressive capital raising.

More liquidity is a plus, but the shares are fully priced. With trading volumes low, additional liquidity is welcome. Even though the shares have dropped 12% off the January peak (likely on the uncertainties around Sberbank's mega share issuance) to USD61, they no longer look cheap on a 2007E P/BV of 3.0 (post money). We do not have an official recommendation on the stock but will initiate coverage shortly.

Dvorkovich: Russia could survive oil price of USD18/bbl for two years

Analysts: Peter Westin, Irina Plevako, e-mail: Peter.Westin@mdmbank.com

Huge reserves reduce risk to economy from a plummeting oil price. Arkady Dvorkovich, the president's economic advisor, said yesterday that Russia could survive an oil price of USD18/bbl for two years. Earlier this week the government revised downward its average oil price forecast for 2007 from USD61/bbl to USD55/bbl (the current price is around USD54/bbl). Dvorkovich said Russia's huge reserves would be sufficient to counter a dramatic decline in global oil prices. At USD61/bbl the budget surplus was expected to come in at 4.8% of GDP this year, and a lower average price of USD55/bbl would cut the expected surplus to about 4% of GDP, based on the official budget parameters.

We think the critical level is more likely around USD25-30/bbl. We agree that given reserves of USD310 bn, and a Stabilization Fund of USD100 bn, Russia could cope with a significantly lower oil price. However, we believe that an oil price of USD18/bbl for two years is far-fetched as this would lead to a rapid depletion of Russia's reserves and spark speculation against the ruble, and therefore likely lead to renewed distrust in the domestic currency. That said, by our calculations an oil price of USD25-30/bbl for two years could be manageable. We maintain our view that supply, demand, and policy suggest that the oil price is likely to remain high.

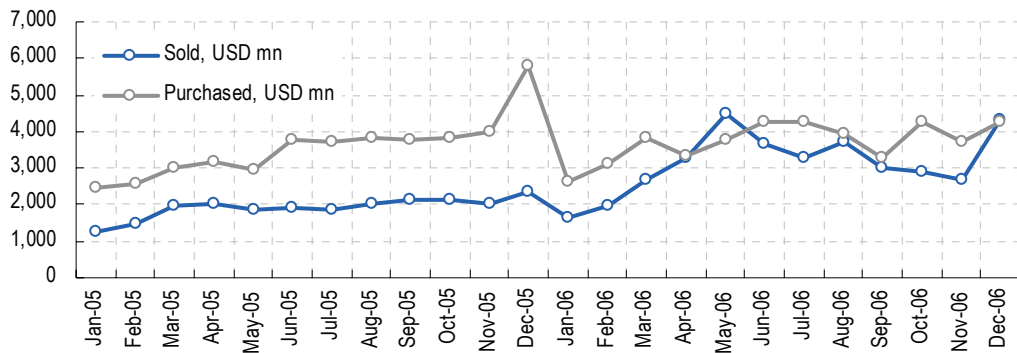
Individuals sold 64.1% more cash foreign currency in 2006 than in 2005

Analysts: Peter Westin, Irina Plevako, e-mail: Peter.Westin@mdmbank.com

On balance more hard currency is still being purchased than is being sold. The gap between the volume of currency bought and sold by individuals through authorized banks in 2006 narrowed to USD7,048 mn vs. USD19,930 mn in 2005, the Central Bank reported yesterday. Individuals purchased 4.3% more foreign cash currency in 2006 than in 2005. However, the volume of foreign cash currency sold grew by an impressive 64.1% in 2006. The sale of USD was up 72.4% in 2006, while the sale of euros increased by 25.3%.

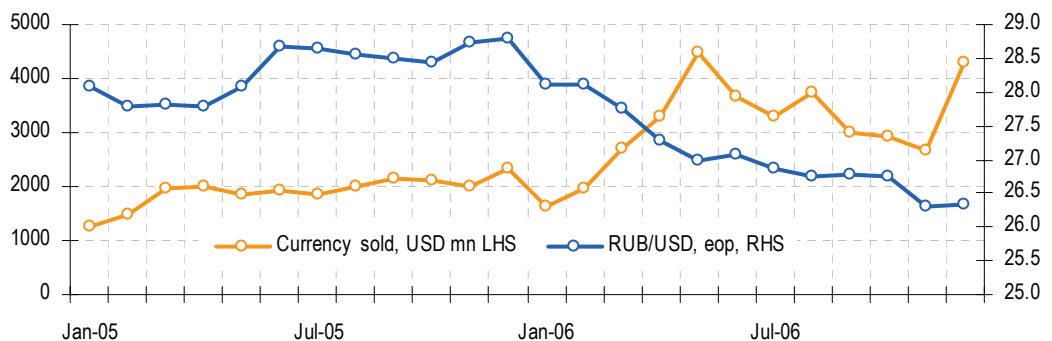
People getting rid of foreign currency with more enthusiasm. The graph below on the left shows that the gap between volumes of currency purchased and sold has narrowed significantly over the last two years. This phenomenon is largely explained by exchange rate dynamics: the graph on the right clearly demonstrates that individuals started to get rid of cash foreign currency when the ruble started to appreciate (the larger increase in dollar selling compared to euro selling is also explained by the fact that the dollar weakened against the euro in 2006). Individuals' greater desire to hold on to rubles is being derived from more active use as a means of transaction as well as savings. In our view, de-dollarization of the Russian economy will continue on the back of a stronger economy and ruble appreciation, although we expect a lower rate of ruble appreciation this year.

Volume of foreign cash transactions by individuals, USD mn



Source: CBR

More currency sold on the back of ruble strengthening



Source: CBR

Stock performance summary								
Company name	Last price, USD	1D	1WK	1M	3M	12M	YTD	12M High/Low
Oil and gas								
Gazprom	10.63	-1.7%	1.5%	-2.2%	-4.1%	23.9%	-7.9%	12.94/7.75
Novatek	54.50	-1.6%	0.9%	-5.5%	-5.2%	78.7%	-14.2%	66/30.5
Rosneft	8.64	0.0%	-1.1%	-4.8%	-7.5%	n/a	-7.2%	9.47/7.37
Lukoil	79.41	-1.3%	-2.1%	-0.1%	-7.8%	-9.8%	-8.8%	95.23/63.01
TNK-BP Holding	2.26	4.1%	4.1%	-1.3%	1.6%	-33.5%	-12.9%	3.49/2.09
Surgutneftegaz	1.21	-2.7%	-0.8%	-3.5%	-9.2%	-22.4%	-20.9%	1.85/1.07
Gazprom Neft	4.40	-1.2%	0.8%	-6.4%	5.1%	-12.1%	-3.9%	5.5/3.59
Tatneft	4.21	0.0%	-3.2%	-2.8%	-11.6%	-17.5%	-8.9%	6.4/3.5
Bashneft	14.30	0.7%	-5.9%	-7.7%	-19.0%	-15.9%	-10.6%	18.5/11.77
Transneft pref	2,300.71	-3.0%	-4.6%	4.4%	-6.3%	-17.1%	0.6%	2600.91/1669.71
Ritek	9.60	0.0%	0.0%	-4.5%	-5.7%	6.7%	-14.3%	11.2/8
Telecoms and technology								
MTS	54.78	4.0%	10.4%	14.7%	26.5%	55.4%	13.5%	55.91/26.22
AFK Sistema	30.50	1.0%	1.5%	-3.9%	15.1%	17.3%	-4.7%	32.9/18.1
VimpelCom	86.33	4.5%	6.3%	14.6%	29.7%	100.4%	14.2%	87.98/38.59
Comstar	8.78	-0.8%	0.0%	2.1%	21.9%	n/a	4.5%	9/4.9
Rostelecom	8.21	0.5%	3.2%	9.1%	38.6%	171.5%	8.3%	8.23/2.81
Golden Telecom	57.27	1.2%	6.3%	14.9%	41.4%	93.4%	23.7%	57.27/21.73
MGTS	25.56	-3.3%	-4.4%	-2.9%	13.2%	15.1%	1.5%	27.23/16.64
Uralsvyazinform	0.07	-2.3%	4.4%	4.6%	66.2%	66.9%	5.1%	0.07/0.03
Volga Telecom	6.12	-2.9%	-4.1%	2.9%	53.4%	42.3%	1.2%	6.6/2.85
Sibirtelecom	0.11	-1.8%	0.9%	8.3%	28.3%	29.8%	-1.3%	0.12/0.06
NorthWest Telecom	1.58	-1.0%	0.3%	2.4%	35.7%	19.1%	-1.0%	1.61/0.78
Center Telecom	0.72	-1.4%	-1.4%	-4.7%	25.4%	0.1%	-4.7%	0.76/0.4
Southern Telecom	0.18	4.3%	10.4%	0.0%	44.0%	10.8%	0.0%	0.18/0.1
Dalsvyaz	4.10	2.0%	2.0%	3.8%	30.2%	20.6%	-1.4%	4.3/2.5
Bashinformsvyaz	0.23	0.0%	0.0%	-1.1%	28.6%	2.3%	-1.1%	0.25/0.16
RBC	12.06	0.0%	0.0%	8.2%	4.6%	32.8%	5.4%	12.1/6.57
CTC Media	19.70	-0.4%	-5.2%	-7.6%	-17.2%	n/a	-18.0%	27.25/14
Rambler Media	46.91	-1.2%	2.6%	27.4%	40.0%	101.8%	39.0%	47.5/21.63
Utilities								
UES	1.24	-1.0%	-0.2%	19.9%	37.4%	84.3%	14.4%	1.29/0.54
OGK-2	0.16	-0.8%	-0.2%	10.7%	53.8%	n/a	17.8%	0.17/0.09
OGK-3	0.16	-2.6%	5.2%	7.9%	57.3%	n/a	23.3%	0.16/0.06
OGK-4	0.10	0.0%	-6.0%	10.3%	n/a	n/a	27.5%	0.12/0.05
OGK 5	0.14	1.3%	0.9%	10.4%	31.6%	94.8%	12.9%	0.14/0.07
OGK-6	0.16	-1.1%	3.7%	17.0%	47.6%	n/a	46.9%	0.16/0.08
Metals and mining								
Norilsk Nickel	182.50	0.0%	3.1%	14.4%	28.1%	97.3%	16.2%	183/83
Polyus Gold	55.10	0.2%	6.0%	22.2%	15.4%	n/a	11.8%	67.5/37.5
Severstal	13.36	2.4%	7.7%	19.8%	13.8%	7.3%	19.3%	14.15/10
Evraz Group	32.80	0.5%	5.5%	28.5%	32.5%	47.4%	27.7%	32.8/20.5
Mechel	31.89	4.4%	11.3%	27.3%	38.7%	6.6%	25.2%	31.89/19.01
NLMK	26.57	0.6%	5.9%	20.8%	22.2%	32.1%	14.3%	26.7/18
MMK	0.94	-1.1%	-12.2%	9.3%	21.8%	36.2%	8.0%	1.07/0.65
VSMPO	310.00	2.3%	1.6%	6.9%	23.0%	38.4%	5.8%	310/170
Industrials, consumer, banks								
Sberbank	3,535.00	0.1%	2.3%	3.7%	44.9%	123.7%	2.5%	3575/1370
Rosbank	6.79	-0.6%	-1.8%	-5.8%	19.3%	n/a	-6.4%	9.16/3.84
X5	28.50	-0.4%	5.6%	5.6%	11.1%	80.4%	9.6%	28.6/14.5
Seventh Continent	28.00	-0.9%	6.1%	7.3%	12.0%	11.8%	4.9%	28.3/17.5
Magnit	40.85	-0.1%	-0.4%	16.4%	20.1%	n/a	14.4%	41.9/20.15
Wimm-Bill-Dann	68.28	2.2%	11.1%	20.5%	49.9%	195.6%	2.6%	68.28/23.04
Lebedyansky	81.00	0.0%	0.6%	8.0%	2.2%	9.5%	1.3%	81.3/45
Baltika (euro)	36.60	3.4%	4.6%	10.1%	14.5%	31.8%	8.7%	36.6/26.14
Razgulay	4.17	0.0%	0.0%	0.5%	8.3%	17.5%	4.3%	6.35/3.5
Severstal Auto	31.80	-1.7%	-2.2%	11.6%	27.2%	38.3%	5.1%	33.8/17.75
AvtoVaz	80.00	0.0%	0.0%	12.8%	19.4%	19.4%	17.6%	80/35
Irkut	1.03	0.0%	0.5%	3.0%	3.0%	7.9%	-0.5%	1.22/0.85
Veropharm	38.40	0.0%	1.6%	20.9%	30.4%	n/a	20.9%	38.7/23.5
Apteka 36.6	62.00	6.0%	6.0%	8.8%	20.4%	82.4%	6.4%	62/30
Kalina	50.00	4.7%	8.1%	7.5%	11.7%	7.5%	-2.9%	55/34.5
Oriflame (euro)	29.56	-1.8%	-4.9%	-3.7%	6.4%	12.8%	-2.8%	32.44/22.73
RTS Index	1,893.64	-0.6%	1.4%	4.5%	11.4%	31.1%	-1.5%	1923.27/1234.82

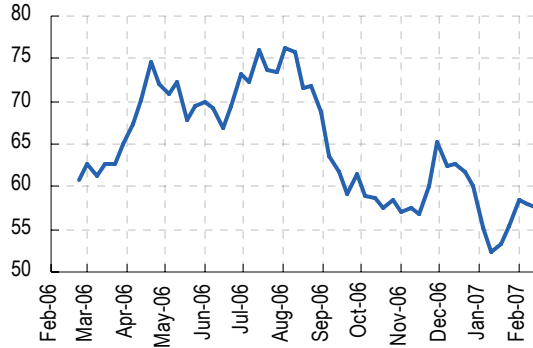
Source: Bloomberg

Stock valuation summary											
Company name	MCAP,		P/E			EV/EBITDA			EV/Revenue		
	USD mn	2006E	2007E	2008E	2006E	2007E	2008E	2006E	2007E	2008E	
Oil and gas											
Gazprom	241,892	11.9	11.4	11.8	8.8	8.1	8.1	13.6	3.4	3.3	
Novatek	16,546	31.4	24.1	17.5	23.5	19.3	14.5	31.4	7.0	5.4	
Lukoil	67,579	8.3	9.1	9.4	5.6	6.1	6.2	8.9	1.1	1.1	
Rosneft	91,510	23.9	28.9	32.1	13.1	15.3	16.3	26.6	3.0	3.0	
TNK-BP Holding	35,814	4.9	9.6	12.1	5.1	6.6	7.8	5.8	1.5	1.6	
Surgutneftegaz	49,836	11.3	14.0	13.4	4.7	5.2	5.0	8.1	1.4	1.4	
Gazprom Neft	20,851	6.1	6.3	7.8	5.1	5.1	6.0	7.4	1.3	1.3	
Tatneft	9,595	7.4	7.2	8.0	3.3	3.7	4.3	5.7	0.7	0.7	
Bashneft	2,431	5.0	4.3	5.0	2.6	2.4	2.7	4.2	0.7	0.8	
Transneft pref	14,514	6.0	5.0	4.5	4.0	3.3	2.9	6.6	1.8	1.6	
Ritek	958	8.8	8.6	9.2	5.1	4.7	4.9	10.0	1.1	1.1	
Aggregate - oil and gas	551,527	11.4	11.7	11.9	7.3	7.3	7.2	11.7	2.1	1.9	
Utilities											
UES	50,687	43.1	28.3	23.3	10.7	8.4	7.0	2.0	1.7	1.5	
Mosenergo	7,208	n/a	n/a	170.8	30.3	26.0	22.7	3.3	2.8	2.7	
OGK-2	4,096	75.2	37.0	21.7	32.3	21.5	13.8	4.4	3.6	2.9	
OGK-3	4,571	n/a	79.8	43.3	48.7	36.1	22.7	6.1	5.2	4.2	
OGK-4	5,011	n/a	63.4	26.8	39.4	28.7	17.0	5.6	4.6	3.9	
OGK-5	3,184	n/a	50.9	35.4	51.4	22.6	16.6	4.7	3.4	2.8	
OGK-6	4,152	70.7	51.9	32.1	28.0	22.2	17.6	4.4	3.8	3.2	
Aggregate - utilities	78,909	21.7	26.0	27.5	17.5	13.2	10.6	7.4	2.4	2.1	
Telecoms and technology											
MTS	21,839	14.7	12.8	11.9	7.6	6.9	6.5	3.8	3.5	3.3	
AFK Sistema	14,716	17.9	15.4	14.1	7.2	6.3	6.3	3.1	2.7	2.5	
VimpelCom	17,708	19.8	15.0	12.9	8.2	7.1	6.4	4.0	3.5	3.1	
Aggregate - mobile telecoms	54,263	17.5	14.4	13.0	7.7	6.8	6.4	3.6	3.2	3.0	
Comstar	3,670	21.1	13.1	11.3	10.1	8.2	7.2	4.1	3.4	3.0	
Rostelecom	6,799	64.7	31.6	27.7	16.2	11.2	10.1	3.2	2.9	2.7	
Golden Telecom	2,099	n/a	14.5	12.3	9.2	7.0	5.9	2.5	1.9	1.5	
MGTS	2,414	13.9	10.3	9.8	8.6	6.5	6.1	3.6	2.9	2.8	
Uralsvyazinform	2,564	25.1	18.7	14.4	8.3	6.9	6.0	2.8	2.5	2.3	
Volga Telecom	1,844	15.5	13.9	11.5	6.6	5.6	5.0	2.5	2.2	1.9	
Sibirtelecom	1,654	9.8	7.5	6.8	6.2	5.0	4.5	2.2	1.8	1.7	
NorthWest Telecom	1,675	22.0	14.2	13.6	7.7	5.7	5.3	2.7	2.2	2.0	
Center Telecom	1,410	37.1	20.1	13.4	6.1	5.1	4.5	2.1	1.8	1.6	
Southern Telecom	659	20.6	16.5	14.7	6.9	6.1	5.6	2.3	2.0	1.9	
Dalsvyaz	535	13.4	11.2	7.6	5.4	4.5	3.6	1.9	1.4	1.3	
Bashinformsvyaz	220	38.0	28.8	22.8	6.0	5.5	5.0	1.6	1.5	1.4	
Aggregate - fixed line telecoms	25,541	25.6	16.7	13.8	8.1	6.4	5.7	2.6	2.2	2.0	
RBC	1,438	43.8	30.7	21.5	25.3	17.2	14.0	7.4	5.6	4.6	
CTC Media	2,985	27.4	19.6	14.6	16.1	12.0	9.0	7.4	5.6	4.2	
Rambler Media	704	94.4	35.0	21.4	65.8	27.0	16.5	15.6	10.4	7.0	
Aggregate - media	5,127	55.2	28.5	19.2	35.7	18.8	13.1	10.1	7.2	5.3	
Metals and mining											
Norilsk Nickel	34,858	6.7	7.4	8.3	4.2	4.7	5.5	2.9	3.1	3.3	
Polyus Gold	10,524	8.6	52.9	86.3	28.3	32.9	44.5	13.2	13.1	13.2	
Severstal	13,463	9.5	8.4	8.9	4.0	3.6	3.8	1.2	0.9	0.9	
Evrast Group	11,503	8.5	6.9	8.3	5.2	4.3	5.0	1.5	1.3	1.2	
Mechel	4,304	7.0	5.1	6.5	4.1	3.1	3.9	0.9	0.8	0.8	
NLMK	15,923	7.5	7.8	7.8	4.8	4.5	4.6	2.2	2.0	2.0	
MMK	9,553	6.7	6.8	7.1	4.4	4.2	4.5	1.4	1.3	1.3	
VSMPO	3,720	16.1	12.6	n/a	10.2	8.2	n/a	3.8	3.2	n/a	
Aggregate - metals and mining	103,848	14.0	15.2	19.0	11.2	9.4	10.6	4.1	3.6	3.5	
Industrials, consumer, banks											
Sberbank *	70,010	23.9	18.3	15.4	5.9	3.0	2.6	6.8	5.4	4.5	
Rosbank*	4,889	33.5	22.3	15.2	4.8	3.3	2.7	5.7	4.3	3.3	
Aggregate - banks	74,899	14.1	11.5	11.0	6.1	4.8	4.7	3.1	2.5	2.2	
X5	6,170	61.5	31.3	22.4	25.0	15.0	11.1	2.0	1.4	1.1	
Magnit	2,941	47.5	29.4	19.0	28.7	17.7	11.6	1.3	0.9	0.7	
Seventh Continent	2,100	32.5	25.2	19.6	17.5	13.3	10.3	2.0	1.5	1.1	
Lebedyansky	1,653	19.4	16.0	13.4	13.2	10.0	8.2	2.6	1.8	1.5	
Baltika (euro)	4,344	15.5	10.3	8.9	9.0	7.3	6.8	3.0	2.1	1.8	
Wimm-Bill-Dann	3,004	33.7	20.9	15.6	15.3	10.7	8.6	2.0	1.6	1.3	
Aggregate - FMCG	20,212	35.0	22.2	16.5	18.1	12.3	9.4	2.1	1.6	1.2	
Razgulay	442	20.1	6.9	5.8	8.2	5.3	4.8	1.1	0.9	0.8	
Severstal Auto	1,081	20.0	14.8	10.1	8.4	6.6	4.8	1.1	0.9	0.7	
AvtoVaz	2,345	18.3	15.9	9.0	5.7	5.3	n/a	0.5	0.5	0.5	
Irkut	815	8.3	6.6	5.4	5.8	5.0	4.2	1.3	1.1	1.0	
Apteka 36.6	496	n/a	78.0	45.7	25.9	13.2	9.3	1.4	0.9	1.1	
Veropharm	384	20.4	14.3	11.2	14.1	10.1	8.1	4.0	2.9	2.4	
Kalina	400	12.9	10.9	9.6	8.7	7.4	6.5	1.3	1.2	1.1	
Oriflame (euro)	1,478	14.5	12.5	10.0	10.3	8.9	7.7	1.6	1.4	1.3	
Aggregate valuation	921,767	12.1	12.4	12.5	7.3	6.6	6.4	2.3	2.2	2.1	
FF-adj. MCAP W.A. valuation	262,590	14.7	14.0	14.2	8.3	7.6	7.7	10.1	3.2	3.0	

Source: MDM estimates, IBES consensus
 *P/BV shown in EV/EBITDA columns

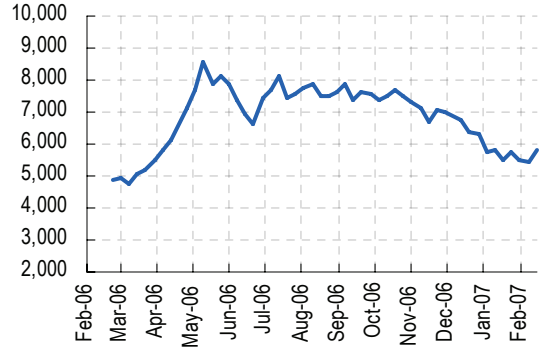
Key commodities

London WTI Crude Oil Index - PRICE INDEX, USD/bbl



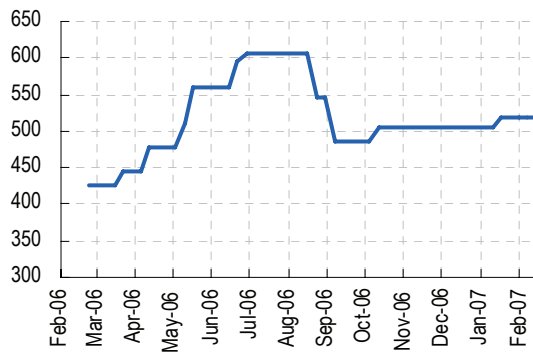
Source: Bloomberg

LME-Copper, Grade A Cash - A.M. OFFICIAL, USD/ton



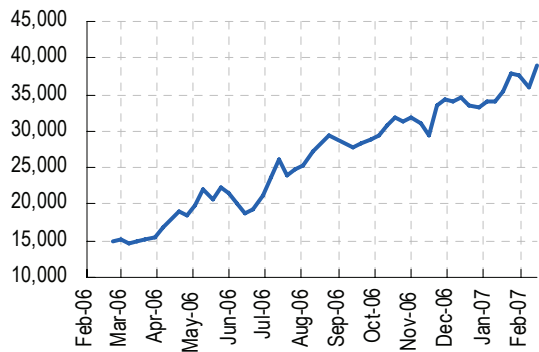
Source: Bloomberg

MB-Steel HR Coil CIS, USD/ton



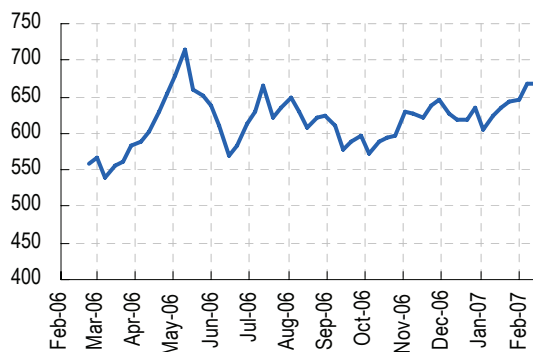
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LME-Nickel Cash - A.M. OFFICIAL, USD/ton



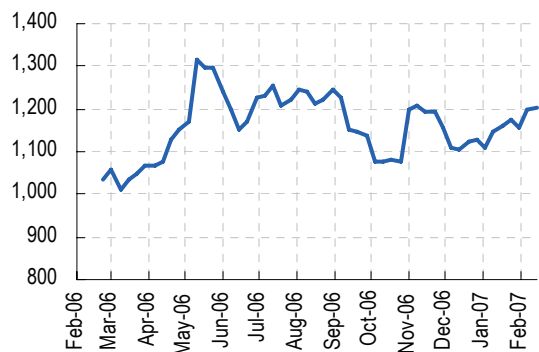
Source: Bloomberg

Gold Bullion, USD/oz



Source: Bloomberg

MB-Platinum Matthey, USD/oz



Source: Bloomberg



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